

CANOPY IMPACT REPORT 2015



from the Board Chair and Executive Director

Dear Friends of Canopy,

Our 19th year has brought new growth, new plans, and a renewed focus on our vision: a day when every resident of the

David Collins and Catherine Martineau

Mid-Peninsula can walk, play, and thrive under the shade of healthy trees. As we plant and care for urban trees, we're not only growing a vibrant urban forest, we're investing in healthy, resilient communities where people and nature flourish.

This year, Canopy has worked to protect the local urban forest as California's drought and aggressive water conservation goals threatened thousands of urban trees. Canopy has taken the lead, delivering the message to residents and decision-makers that we can — and must — save trees while saving water. We've inspired school children, residents, volunteers and policy makers to work together to safeguard the fragile urban forest against drought, neglect, and weak investment.

Amid the challenges of drought, we celebrated a key policy victory for trees when the Palo Alto City Council adopted the Urban Forest Master Plan in May. This landmark document will guide comprehensive, long-term management of the City's most valuable environmental asset and help ensure that Palo Alto's tree canopy flourishes for future generations. Canopy initiated this effort, and worked tirelessly alongside City staff on all aspects of the plan, ensuring that the community be heard throughout the process. The first in the region, Palo Alto's Urban Forest Master Plan serves as a pioneering model and call to action for other Bay Area cities.

With almost two decades of experience growing and protecting the urban forest — and with a deep understanding of the urgent need for trees and the

"What would Palo Alto be without its healthy tree canopy? For all of us who benefit from our urban forest, Canopy has become synonymous with the value we place on our remarkable leafy asset."

- Karen Holman, Mayor of Palo Alto

life-giving benefits they bring — Canopy is also bridging the "green gap" between Mid-Peninsula communities, one school and one neighborhood at a time. With the help of our valued partners—city governments, residents, schools, volunteers and supporters like you — we are planting trees where people need them the most and, together, we are bringing our vision to life.

With gratitude,

David Collins Board Chair Catherine Martineau Executive Director



"It is inspiring to see kids getting their hands dirty, fighting climate change and improving the air and environment around their school by planting trees that will be there for decades."

- James F. Cook, Volunteer Planting Leader

Saving Water and Saving Trees During Drought

As the drought intensified this past year, the threat to urban trees became even more acute. In response, Canopy heightened its outreach efforts: advocating for smart watering policies, influencing decision-makers, educating residents, and organizing volunteers to save urban trees. In May, Canopy helped initiate the statewide *Save Our Water and Our Trees* campaign that sparked media attention and reached thousands of California households, conveying the message that urban trees are well worth the water.

Locally, Canopy partnered with the City of Palo Alto to ensure thirsty public trees receive the water they need. In neighboring communities, we mobilized volunteers to water young school trees and upgrade irrigation systems. In coming years, we'll work to replenish lost canopy cover and plant drought-tolerant, climate-adapted trees that can survive future droughts.

Bridging the "Green Gap" in Low-Income Communities

Urban trees provide tangible, life-giving benefits, but not everyone in our region enjoys ready access to urban nature. In 2015, Canopy continued to bridge the "green gap" experienced by low-income communities. Building on a strong existing partnership, we expanded our work with the City of East Palo Alto, and piloted a new tree planting program designed specifically for East Palo Alto neighborhoods. The program includes multilingual education and tree care materials, and extensive outreach that engages residents in planting and stewarding new trees. One block at a time, we're increasing canopy cover in neighborhoods that need it most, and growing a robust urban forest that benefits the entire region.

Inspiring Young Environmental Stewards

School trees provide unique opportunities for students to explore and learn about the nature that surrounds them. We continued to grow and strengthen our youth education programs, delivering 41 hands-on, standards-based environmental science lessons to K-12 students this past year. We expanded our Teen Urban Forester program, employing 7 low-income high school youth through paid internships that provide job training and leadership experience. In total, we engaged nearly 1,200 youth, encouraging and empowering them to become the next generation of environmental stewards.

By the Numbers



Looking ahead: 2016 and beyond

Protecting and growing the urban forest in a changing climate

We have ambitious plans for our 20th anniversary year. We hope you will join us as we:

- Launch "Healthy Trees, Healthy Kids!" Phase 2. Building on successful partnerships in East Palo Alto, we'll embark on a 5-year initiative to bring 1,000 new trees and in-depth environmental education to more Mid-Peninsula schools and communities.
- Partner with the City of Palo Alto to replenish lost canopy and increase tree canopy cover in south Palo Alto neighborhoods.
- Encourage Mid-Peninsula residents to plant drought-tolerant, climate-adapted trees on their private property, and provide vital tree care information for extreme weather conditions.
- Advocate with city and local governments to continue growing the urban forest as we prepare for a hotter, drier California.
- Tackle new threats to urban trees, including the PG&E Community Pipeline Safety
 Initiative (CPSI), which calls for the removal of hundreds of community trees throughout
 the Mid-Peninsula. We're taking action now to minimize canopy loss and strengthen
 mitigation measures.



Trees and drought: why we must plant trees now

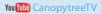
It may sound counterintuitive, but planting trees is even more important during a drought. Here's why:

- Scientists predict a warmer, drier future for California.

 Trees provide cooling shade that saves energy, protects infrastructure, and reduces urban heat islands.
- Trees help us conserve water. Tree roots and leaves play
 a critical role in capturing any rainwater we do receive,
 reducing runoff and increasing water storage in the soil.
- Some urban trees will succumb to drought stress. To renew the urban forest, we're planting drought-tolerant, climate-appropriate species that can withstand future drought conditions.











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Canopy engages youth as leaders and caretakers of the urban forest, fostering a new generation of nature stewards.



"Imagine you could do one thing today that would improve your community's health and wellbeing, purify air and water, and make your city more beautiful and vibrant. Planting a tree brings these benefits and more."

- Marty Deggeller, Canopy Board Member



From left: Marty Deggeller, Leila Abu-Sharr, Kate Disney, Susan Rosenberg, Marilyn Keller, Sally O'Neil Geoff Paulsen, Beth Lim, David Collins. Not pictured: Seshadri Srinivasachari, Wen Shu Tang.

Board of Directors

David Collins, Chair Sally O'Neil, Vice Chair Marilyn Keller, Secretary Beth Lim. Treasurer Leila Abu-Sharr Marty Deggeller Kate Disney Geoff Paulsen Susan Rosenberg Seshadri Sriniyasachari Wen Shu Tang

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Communications and Outreach Manager Uriel Hernandez,

Programs and Outreach Coordinator Elise Willis.

Maika Horius.

Urban Forestry Technician

Teen Urban Foresters

Diamond Allen Agueda Chavez Gama Lizette Chiprez Marcus Law Jesus Lopez Cristal Ochoa Elizabeth Perez Eric Perez Hector Torres Francisco Vargas

Summer Interns

Elizabeth Greenfield. Young Tree Care Survey Manager Jorge Rodriguez, Urban Forestry Intern

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Partners

State

Alliance for Community Trees Arbor Day Foundation Cal Fire California ReLeaf Cal Trans California Urban Forests Council

City of Palo Alto

City Council City Manager's Office Information Technology Dept. Community Services Dept. Art Center Junior Museum and Zoo Parks Libraries Planning and Community Environment Public Works Dept. Urban Forestry Division Utilities Dept. City of East Palo Alto City Council City Manager's Office

Community Development Dept. City of Menlo Park

4-H Million Trees Project Aspire East Palo Alto Schools Audubon Society

Community

Boys and Girls Club of the Peninsula City Trees Collective Roots Committee for Green Foothills East Palo Alto Stanford Academy Eastside College Preparatory Elizabeth F. Gamble Garden Environmental Volunteers Friends of the Palo Alto Library Garden Club of Palo Alto Gunn High School Jazz Combo Habitat for Humanity Greater San Francisco JobTrain Kiwanis Club of Palo Alto Master Gardeners of Santa Clara County Mountain View Trees Mountain View Whisman School

Oshman Family Jewish Community Palo Alto Adult School

Palo Alto Chamber of Commerce Palo Alto Community **Environmental Action** Partnership

Palo Alto Historical Society Palo Alto University Rotary Club PAUSD board, faculty, staff, students and families

PAUSD Sustainable Schools Committee RCSD faculty, staff, students

and families Ravenswood Youth Athletic Association

Rebuilding Together Redwood City School District Rotary Club of Palo Alto Rotaract Club of Silicon Valley Stanford Historical Society Stanford Rotaract Stanford Summer College Stanford University VA Palo Alto Health Care System Village Harvest Western Chapter ISA Youth Community Service VLICA

YMCA East Palo Alto

YESS One East Palo Alto

YMCA Palo Alto

Volunteer Certified Arborists

Kathy Alford Doug Anderson Michael Bench Miguel Berumen Sr. Christian Bonner Deborah Ellis Herb Fong Ken Greby Ruben Green David Hamilton Peter Jensen Brian Kempf John McClenahan Ralph Mize Ray Morneau Dave Muffly Carole Langston Katherine Naegele Ned Patchett Sairus Patel Kevin Raftery Joe Rapanut Matt Ritter Steve Scott Courtney Schumm Ellyn Shea

Jason Shirar

Michael Young



Volunteer Planting Leaders

Lisa Abeyounis
Jorge Aleman
Rodrigo Alfaro
Kathy Alford
Jenna Ascari
Matthew Bahls
Lessa Bouchard
Kyung Wong Chang
David Collins
James F. Cook
Dave Cortesi
Robert Costick
Husain Dalal
Hiya Datta

Tom Day Cédric de la Beaujardière Marty Deggeller Martha Dorn Doug Felt Linda Filo



Colleen Foraker Laura Fovinci Fran Fuller Antoine Gaessler Reed Garber Rory Harriss Dedra Hauser Hank Heubach Sharon Hudak Rachel Iacobson Venkatesh Janakiraman Aruna Katte Marilyn Keller Carole Langston Russell Langston Christine Langston Molly Levy Lillian Lee Beth Lim Mark McInerney Christopher Michaels Heidi Moeser Evan Nichols Fred Nichols Meda Okelo Sally O'Neil Cristen Osborne Geoff Paulsen Kimberly Perkins Jim Phillips Lanie Powers Dane Price Kevin Raftery John Richter Jorge Rodriguez Zack Ross Ram Roty

James Scheid
Dhara Shah
Susan Stansbury
Jim Stinger
Wen Shu Tang
Nicholas Taylor
Katrina Van der Linden
Marilyn Waterman
Jennifer Wei
Kathy Weiss
Kylie West
Ellen Wilkinson
Leff Williams

Volunteer Education Leaders

Urban Cummings Iose Gonzalez Carole Langston Carol Olson Sairus Patel Jenny Saltzman Jenna Ascari Lisa Abeyounis Ana Luiza Carl Hiva Datta Marty Deggeller James DeVera Laura Fanger Herb Fong Cindy Hart Angie Heile Belinda Hopkinson Jessica Huang Sharon Hudak Geeta Iyer Devin Laming Alison Mark Geoff Paulsen Holly Pearson Gale Rankin Joe Rapanut Liann Sumner Krissy Verplank



Outreach, Event, and Admin Volunteers

Ann Bilodeau Lesley Bone Brian Carilli Marian Cortesi Susan Ellis Reed Garber Tim Hopwood Lillian Lee Greg Martineau Marianne Mueller Sairus Patel Holly Pearson Nancy Peterson Susan Rosenberg Robert Roney Sunny Scott Sue Thiemann



Volunteer Groups

Castijella School
Circle K International
(Foothill College)
Eastside Interact Club
Girls Middle School
Gunn High School students
Homestead High School

National Honor Society
Homestead High School CSF
Inflection, Inc.
Irvington High School Students
Magnolia Science Academy
Menlo-Atherton Build/On
Monta Vista High School CSF
NetSuite.org
Pacifica Institute
Palo Alto Girl Scouts
Palo Alto High School students
Silicon Valley Volunteers
Startups Give Back
Students and Families of
RCSD Schools

RCSD Schools Woodside School

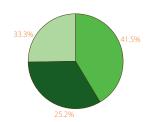


Fiscal Year 2015 Financial Summary *

Total operating revenues reached \$544,068 and operating expenses were \$524,302. Our many dedicated volunteers were instrumental in making tree plantings, tree care, education and other programs possible. Although not accounted for in the financial statements, the total value of their work can be estimated at more than \$137,000.

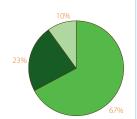
*Canopy's fiscal year: July 1 to June 30.

**Includes a one-time grant specifically directed toward building capacity for fundraising. Typically fundraising expenses average 15% of operating expenses.



Sources of Support

- Individual contributions
- Foundation and corporate grants
- City of Palo Alto and other contracts



Operating Expenses

- Programs
- Fundraising**
- Administration



CANOPY'S GENEROUS DONORS July 1, 2014 to June 30, 2015

Urban Forestry Grants

ACTrees City of East Palo Alto City of Palo Alto

Corporate and Foundation Grants

\$30,000 & above
Sand Hill Foundation
David and Lucile Packard
Foundation
Facebook

\$20,000 - \$29,999Kimball Foundation
Yellow Chair Foundation

\$10,000 - 19,999 Morgan Family Foundation YWCA of the Mid-Peninsula

\$5,000 - \$9,999 Yayanna Foundation

\$2,500 - \$4,999 Bancroft-Clair Foundation First Solar, Inc. Garden Club of Palo Alto Google Matching Gifts

NetSuite.org Trees for Menlo

\$1,000 - \$2,499 Adobe Matching Gifts Computer Care Intuit Matching Gifts Kiwanis Club of Palo Alto Microsoft Matching Gifts PG&E

PG&E Silicon Valley Community Foundation Donor Circle for the Environment Urban Forestry Organization Varian Medical Systems Matching Gifts



Up to \$999

A to Z Tree Movers a16z Matching Gifts Amazon Smile Foundation Boething Treeland Farms Castilleja School Chevron Matching Gifts Davey Tree Expert Company Dreyfus Sotheby's International Realty, Colleen Foraker Girvin Peters Landscape

Girvin Peters Landscape IBM Matching Gifts Nixon Peabody, LLP State Farm Insurance, Amanda Martin

Stoecker and Northway Architects Synapse School 1st and 2nd graders Tangram Prosight Community Giving Fund West Coast Arborists

Individual Gifts July 1, 2014 - June 30, 2015

(†) for matched gifts.

* Donors to the Growing

* Donors to the Growing the Canopy Campaign quiet phase

\$25,000 & above Anonymous

Anonymous Susan Ellis and Mark Linton* Susan Rosenberg



Kay Schauer

\$5,000 - \$9,999

Matthieu Devin and
Catherine Granger†
John and Marcia Goldman
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Gerald and Janetta Price
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\$2,500 - \$4,999 David and Trish Collinst Nancy Drapkin Carole and Jeff Langstont Sally O'Neil and

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\$1.000 - \$2.499

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Jeff Greenfield
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Clint and Marilyn Smith
Kendall Smith Wilson
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Connie and Eric Tiegel
Don and Anne Vermeil
Matthew Bahls and Jess Weare†

\$500 **-** \$99

5300 – 3999
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Catherine Crystal Foster and

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Michael Fogarty Susan Tachna Mary Jane and Fielding Tapp Merridee Taylor Carolyn and Tony Tucher Holly Welstein and

Stuart Rojstaczer Carolyn Westgaard Ralph and Jackie Wheeler



Ellen Wilkinson Elinor and Bruce Wilner Polly Wingfield Garry Wyndham and



Marilyn Nishio

Pro-Bono and in kind gifts

Alice Bailey, The Chocolate Garage Fimbres Brothers Automotive Happy Vans Hassett ACE Hardware Personalized Vans Picchetti Winery Redwood Garden and Building Materials S.P. McClenahan Co., Inc. Summer Winds Nursery The Davey Tree Expert Company Theo van de Sande, Impact Floor Solutions

in honor of Dana Fenwick's

Tree Gifts Lisa Abevounis

50th Birthday

Lisa Abeyounis in honor of Jill Dallas' 50th Birthday Kris Barnes in honor of the christening of Maximilian Arthur Caldrone Melissa Baten Caswell and Lee Caswell in memory of Dan Dykwel David and Nancy Bishop in memory of Ward and Carol Ellis Svbil and Steve Cramer in honor of Los Altos High School Green Team Susan Daimler to honor the wedding anniversary of Kari and Will Fithian Yogen and Peggy Dalal in memory of Linda Hoffman John and Pat Davis in honor of Jane Stocklin Joseph Doniach and Barbara Powell in memory of Sara Doniach Rita and Perry French in memory of Joel Rothblatt Annette Glanckopf and friends in memory of George Browning Jerry Hearn and Rebecca Reynolds in honor of Zephyr and Lily Brette and Andrew Hudacek in memory of Madeline and Andrew Hudacek Anwyn Hurxthal and Daniel Collins in honor of the Canopy staff Alana Karen in memory of David Goldberg James and Iris Keene in memory of Dan Dykwel Marilyn Keller and Jeff Greenfield Tony and Sheryl Klein in memory of Nita Girand



Glenis and Paul Koehne in memory of Bob Schauer

in honor of Marty Deggeller Gavle McGinnis in honor of Catherine

Martineau's birthday Stepheny McGraw in honor of Susan Rosenberg

Ellen Levitas

Debbie Mytels in honor of the terrific staff at Canopy

Martha Norberg in memory of Bob Schauer Susan R. Mendelsohn and Robert J. Flanagan

in memory of David Hettig Susie Richardson in memory of Ruth and Arnold Soforenko

Susan Rosenberg in honor of Brian Carilli Reinhard and Carol Ruescher in memory of Benjamin

and Theo Meryl and Robert Selig in honor of Kim and Kevin Raftery

Nancy Soforenko and David Gerken in memory of Ruth and



Arnold Soforenko Ann Sonnenberg in memory of W. L. Johns Edward and Anne Spaulding in honor of Anne Draeger Jane and Bill Stocklin in honor of Catherine Martineau and Marty Deggeller Megan Swezey Fogarty and Michael Fogarty in honor of Lawrence Swezev Ann Tsukamoto and Irv Weissman in honor of Marie Symmes Carolyn and Tony Tucher in memory of Bob Schauer Andrew and Andrea Vought in memory of Marcia Vought Fulweiler Anna Waring in honor of Catherine Martineau Ellen Wilkinson in honor of Catherine, Michael, and the Canopy staff Polly Wingfield

in honor of George Flath



We have attempted to create an accurate listing of Canopy's supporters and volunteers. Should there be any error or omission please email info@canopy.org.



With the help of community volunteers and tree stewards, Canopy cares for hundreds of young trees each year, ensuring high rates of tree survival and longevity.